

How To Motivate People

There Will Always Be People Who Think Small

There will always be critics, there will always be people saying, "How you can't, why you can't, and how you're going to fail when you try." There will always be "little men," and it's not that they intend to do you harm; they just can't fathom "big things." They live in a "little world," ...so never try to force a million dollar idea, in a \$20/hour brain, it just won't fit.

A definition to be Understood:

The word to motivate means to inspire or stimulate into action.

The word to motivate also denotes provoking someone into action.

The understanding of any word will set the paradigm in the mind.

Today's definition will focus on needs and effect of biblical motivation.

Motivation is Critical

"People often say that motivation doesn't last. Well, neither does bathing – that's why we recommend it daily."

Never underestimate the power of motivation. Every morning listen to motivational material, this time of inspiration and motivation gives us the boost to be successful throughout our day. The world is filled with negativity; it's important that you get your "motivational fix" daily!

What is your Motivational Source:

- a. There is a God given responsibility of leadership to motivate and influence. Neh 2:9-10

Balance is Necessary

Success means balance! There are people who have financial success, but who are miserable. There are people who have great family lives, but can't purchase the basic necessities of life. Success means balance, it means having the best of both worlds, it means

having your cake and eating it to. What good is cake if you can't eat it?

- b. Temperaments come from God therefore each person will have their own unique level of natural motivational skills.
- c. Each leader must make an honest assessment of his own motivational level.

Talent Utilization is Key

"It's not what you've got; it's what you use that makes a difference."

Use what you got! I will never be a great singer, it's not in the cards for me, but that's okay, I can still have everything I "really" want in life. You may not be the smartest, you may not be the tallest, but you are "you," and there's not anyone who can be "you," like you. You must learn to utilize this priceless advantage.

Motivation Starts With Vision:

- a. There are three parts to establishing a vision
- b. A Vision is the ability to see a destination before one arrives.
- c. If you can do accomplish something alone it's too small to be a vision.
- d. A vision is something that is accomplished with a whole lot of people.
- e. There are three parts to establishing a vision
 - 1. Gathering the Vision
 - 2. Casting the vision
 - 3. Communicating (selling) the Vision

Vision is Crucial

"If you don't see yourself as a winner, then you cannot perform as a winner. You cannot perform in a manner inconsistent with the way you see yourself."

If you talk to someone who is significantly overweight, chances are you'll find that they are unable to see themselves "skinny," they can't consistently perceive it. *"If you can't see it, you can't have it."*

How to be a motivator:

- a. Motivation is the learned-habit of being a self starter. Neh 2:5

Success Defined

"Success is the maximum utilization of the ability that you have."

So the question is, "Are you going to succeed, are you going to give your very best?" If you are, then success will be yours!

- b. In order to motivate other people we must practice motivating your own self. Neh 2:12
- c. Motivating others isn't easy, therefore there will need to be a deliberate desire to motivate other people. Neh 2:16-17
- d. Those who Motivate people cannot be insecure people (trust grace gift). Neh 3:1-32 (work divided)
- e. Those who seek to motivate other must be fear-less (not afraid of failure). Neh 2:19-20

Positive Thinking is Certainly Better than Negative Thinking

Positive thinking gives you the advantage; it allows you to see opportunities that you may have otherwise missed. It opens your eyes, so to speak. Negative thinking, of course, does the opposite, it allows you to miss opportunities, and it numbs your ability to perceive the possibilities.